RINGLEAD
CAPTURE

Build lists quicker and smarter with the industry's premier prospecting tool---plugged right into your Chrome browser.

DID YOU KNOW?

43% of sales professionals say that prospecting is the most challenging part of the sales process.
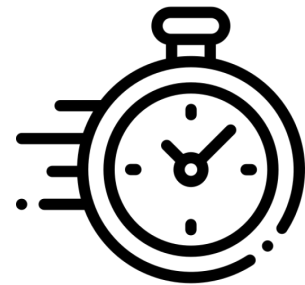
Capture by RingLead is a free browser add-on that can gather an unlimited number of leads from LinkedIn, company directories, or other web sources and seamlessly export them right into your CRM.

Leverage Capture with RingLead powerful data enrichment, validation, and duplicate matching technology for a more intelligent prospecting experience.

Capture helps salespeople automate the way they conduct company and contact research. Boost productivity, increase conversion rates, and drive revenue with Capture!

How much is your time worth?

Sales professionals spend an average of
10 hours per week
doing manual research on leads, prospects, and targets.

Features

Quicker, Smarter Prospecting

Capture prospects right from the web and seamlessly export them right into Salesforce. Locate prospects from social sites like LinkedIn or company pages and gather their information into your CRM with the click of a button.

Eliminate the hassle of prospecting without sacrificing quality or quantity of leads.

Built-in Duplicate Prevention and Enrichment

With Capture, users can block duplicates from entering their CRM and enrich in real time as they import thousands of newly captured leads.

Leverage RingLead's proprietary deduplication technology to effectively identify and merge duplicates before they harm your strategy and metrics. Then, enrich the incoming record with fresh, accurate data sourced from more than a dozen of the industry's leading vendors.

Validated Communication Channels

RingLead validates direct dial phone numbers and email addresses, giving your team the tools to meaningfully connect with their target every time.

"RingLead is one of the best lead generation solutions because of how user friendly their tool is. There are multiple different ways to capture the prospect, and it integrates with our CRM seamlessly."

-Angela O
Business Development Representative

ABOUT RINGLEAD

RingLead is the only end-to-end data quality solution for modern, data-driven organizations to handle all of their data operations in a single unified platform.

With industry-leading cloud technology, RingLead seamlessly cleanses, protects, enriches, and routes the data inside of your CRM and marketing automation databases.

RingLead empowers organizations with stronger data to help them connect to customers and drive revenue from CRM and MAP investments.