

# UNLEASH THE POWER OF DATA

## DMS CLEANSE FOR MARKETO

Drive revenue and increase the ROI of marketing initiatives by improving the health and quality of your Marketo database

RingLead DMS now launches Marketo Deduplication capabilities to manage your Marketo database's health without a CRM system. Built on RingLead's proprietary Cleanse technology, housed on a cloud-based platform, Marketo experts can eliminate duplicates from their Marketo database by leveraging RingLead's 35+ comprehensive matching algorithms

### KEY BENEFITS:



#### MERGE & PREVENT DUPLICATES

Remove existing duplicates in Marketo and prevent creation of new duplicate records



#### MARKETING & SALES ALIGNMENT

Realize revenue on marketing and sales investments for Marketo and your Salesforce



#### ACCURATE REPORTS WITH CLEAN DATA

Eliminate inaccurate lead scores and low conversion rates with clean, standardized data in Marketo



#### ELIMINATE OVERAGE COST

Reduce Marketo storage costs and increase ROI on marketing initiatives with a clean, unique database



# KEY FEATURES



## NO CRM NEEDED

Deduplicate without a CRM such as Salesforce or Microsoft Analytics



## CUSTOMIZABLE CONFIGURATION

Configure rules to define the winning record and winning field value rules



## FUZZY MATCHING

Leverage fuzzy matching rules with 35+ custom matchers



## ZERO SETUP TIME

Identify existing duplicates for merging within minutes of setup



## MERGE DUPLICATES

Merge duplicates to retain relevant and actionable data



## INSTANT REPORTS

Review duplicates instantly on a single, comprehensive resolution page

## BENEFITS OF A CLEAN MARKETO DATABASE:

Deduplication without Salesforce or any other CRM (including the deduplication of duplicates not existing in Salesforce!)

Reveal Qualified Leads by merging duplicate lead scores.

Save money on Marketo storage charges by eliminating duplicate, stale data

Replace alternative lengthy and manual deduplication processes with one seamless process

Benefit from all other deduplication benefits such as determining Original Source and Campaign ROI



LEARN MORE OR SCHEDULE A DEMO **TODAY.**

