



DMS CAPTURE

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INDUSTRY LEADING PROSPECTING TOOL



DMS CAPTURE AT-A-GLANCE

RingLead's **DMS Capture** is an industry-leading prospecting tool that appends direct dials, validated email addresses, firmographics, and social data to all of your leads, contacts and accounts. DMS Capture dramatically increases sales productivity by reducing the time it takes to research prospects and import Contacts and Leads into your CRM. DMS Capture boasts over 30 fields of data, increased storage limits, faster research speeds and an intuitive interface.

ADVANTAGES OF DMS CAPTURE

- Increase sales productivity and talk time with direct dials
- Increase delivery and reduce bounces validated email addresses (and then include the rest that exist)

Generate 1000+ Quality Sales Leads with Direct Dials, Email and Social

The average sales representative spends anywhere between 20-30% of their time researching prospects. While this research is necessary in today's competitive sales industry, there is a better way. DMS Capture builds on our original product's ability to extract and enrich information in seconds. With Capture, users can extract information from any source—social media platforms, email signatures, titles, contact names, phone numbers, company names, excel spreadsheets—and generate valuable, clean data about a prospect to improve their selling approach, and reduce research time. DMS Capture returns everything from company size, industry, and SIC code, to social media platforms, phone numbers, and website URLs. Users can seamlessly save any information from DMS Capture to Salesforce, Marketo, or their preferred CRM.

DMS Capture boasts dramatically increased storage limits, simplified workflows based on customer feedback, faster research speeds, and a static, pop-up interface. With the ability to pull information from anywhere on the Internet, DMS Capture takes a proactive approach to keeping your database clean, standardized, and duplicate free. DMS Capture utilizes a powerful and patented data standards engine to ensure that all data passing from DMS Capture into your CRM is automatically standardized. This sophisticated tool also uses real-time duplicate prevention to alert you if you may be creating a duplicate with an import from DMS Capture.

The back-end complexity and sophistication of DMS Capture is what makes this tool invaluable for sales reps across the globe.

FIELDS YOU GET:

- ✓ First Name
- ✓ Last Name
- ✓ Email
- ✓ Company
- ✓ Phone
- ✓ Address 1
- ✓ Address 2
- ✓ City
- ✓ State
- ✓ Country
- ✓ Postal Code
- ✓ State Code
- ✓ Country Code
- ✓ Employee Count
- ✓ Employee Location Count
- ✓ Annual Revenue
- ✓ SIC
- ✓ SIC Industry
- ✓ Name
- ✓ NAICS
- ✓ NAICS Sector Name
- ✓ Company URL
- ✓ LinkedIn
- ✓ Twitter
- ✓ Direct Dials
- ✓ Mobile



DMS CAPTURE

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CAPTURE HOW IT WORKS:

DMS Capture performs a real-time crawl of the Internet and multiple databases to bring you everything from Firmographics about a company's size, industry, and address, to any social media platforms and related URLs for a company or contact. Capture 3.0 finds the most recent and up-to-date information and verifies the data before it ever enters your CRM.

START CAPTURING TODAY!
1.888.240.8088