





The industry's leading 360° DATA MANAGEMENT PLATFORM



# RINGLEAD AT-A-GLANCE



RingLead Inc., is an industry-leading data management provider committed to transforming the way businesses view and leverage data. We believe that only by leveraging high-quality data can you ever recognize the true return on your CRM and marketing automation system.

We support you at every step of your data journey-from lead generation and deduplication, to duplicate prevention, data enrichment, and everything in



### **DMS** CLEANSE

- **▼ ELIMINATE** duplicates within your CRM
- MERGE Duplicates Leads, Contacts and Accounts
- **CLEANSE** regularly with De-Duplication Scheduler
- **CUSTOMIZABLE** 55+ Matching Algorithms

### **DMS** ENRICHMENT

- ▼ REAL-TIME & CRM Firmographic and Contact Data Enrichment
- ✓ INTELLIGENT Proprietary Aggregation Technology conbines with 3rd Party Data Source
- **BEST MATCH RATES** and Fill Rates in the Industry
- ✓ INTELLIGENT FORMS MANAGER for shorter webforms





# **DMS** DUPLICATE PREVENTION

- ✓ PREVENT DUPLICATES from entering the CRM from List Imports and Web Form Submissions
- ▼ PREVENT DUPLICATES for Leads, Contacts & Accounts
- **CONFIGURE & MAP** Custom Matching rules for Duplicate Identification
- MERGE DUPLICATES to Retain valuable data in Salesforce and Marketo

## **DMS** CAPTURE

- ✓ Prospect will 1000+ LEADS in Minutes
- **SEAMLESS** List building with LinkedIn
- **EXPORT** to CRM or Excel Spreadsheet
- **APPEND** Phone, Email, Company information
- **✓ DETECT & PREVENT** Duplicates

